



March 3, 2014

Mr. Russ Trasky Montana Department of Revenue Large Customer Team PO Box 5805 Helena MT 59620-5805

Dear Mr. Trasky:

Enclosed with this letter is the 2013 Electric Universal System Benefits (USB) report for NorthWestern Energy. Copies of this report are also being provided to the Montana Public Service Commission and members of the Energy and Telecommunications Interim Committee of the Montana Legislature.

The report documents the revenues collected by NorthWestern Energy through the USB Charge; summarizes the qualifying expenditures made by the utility in the implementation of internal programs and activities, and the credits claimed; and documents the collection and reimbursement of the USB charge from NorthWestern Energy's Large Customers.

A total of \$9,485,951 in electric USB revenues was collected from NorthWestern Energy's electric distribution customers in 2013.

Approximately 41% of the 2013 USB funds, or \$3,879,499 was directed to Low Income activities by NorthWestern Energy. Large Customers self-directed activities accounted for 30% of the total 2013 electric USB revenues, or \$2,840,538 with \$117,775 self-directed to Low Income activities and \$2,297,516 self-directed to energy reduction activities. Allocations by NorthWestern Energy to the other public purpose categories are as follows: \$1,238,110 to Local Conservation, \$243,855 to Market Transformation, and \$1,283,947 to Renewable Resources and Research and Development.

Included with the 2013 report are updates for the 2009, 2011, and 2012 reports.

No USB funds collected from NorthWestern Energy customers are being released to Statewide USB funds.

If you have questions, please contact our USB staff at (406) 497-2491.

Sincerely,

Bill Thomas

Manager, Regulatory Support Services

NorthWestern[®] Energy

Efficiency Plus

NorthWestern Energy
Universal System
Benefits Activities
2013 Annual Report

March 2014



Executive Summary

NorthWestern Energy is committed to administering Universal System Benefits (USB) programs and activities to efficiently deliver public purpose benefits to its Montana distribution customers to the fullest extent possible.

Since 1999, electric customers in NorthWestern Energy's Montana service territory have funded more than \$134 million of Universal System Benefits programs. Through USB, funding of low income programs have been increased, conservation and market transformation programs have continued, and renewable generation opportunities have been initiated for NorthWestern Energy's customers.

A total of \$9,485,951 was collected from NorthWestern Energy's electric distribution customers in 2013. This is \$113,592 more than 2012 revenues with Large Customer revenues up by \$70,818 over 2012 and non-Large Customer revenues up \$42,774 from 2012.

The 2013 electric USB funds have been allocated to the categories consistent with guidelines provided in Montana Public Service Commission (MPSC) Order No. 6679e. MPSC Order No. 6679e recognizes and allows for the pooling of electric and natural gas USB funds for residential audits, Free Weatherization for low income customers, and emergency energy assistance through Energy Share of Montana. As in past years, allocations have been adjusted between the Market Transformation and Local Conservation categories, and the Research, and Development and Renewable Generation categories. Because of anticipated demand for the low income bill discount in 2013, funds had been set aside from the Local Conservation/Market Transformation and Renewables/Research and Development to cover this shortfall. The anticipated electric bill discount demand did not materialize and \$591,214 was reallocated to supplement the funding for Energy Share of Montana and the Free Weatherization Program.

The mix of low income, conservation, and renewable generation programs in 2013 is similar to 2012.

Separate of the electric USB funded activities, NorthWestern Energy customers fund additional residential Local Conservation and Low Income activities with natural gas USB funds. Other energy efficiency programs are included in NorthWestern Energy's electric and natural gas supply portfolios and are funded through supply rates.

Of the 2013 electric USB revenues, \$3,879,499, or nearly 41% were allocated to Low Income activities by NorthWestern Energy separate of low income allocations from the Large Customer category. Large Customers self-directed an additional \$117,775 of their 2013 electric USB funds to Low Income activities, bringing the total of 2013 electric USB funds directed to Low Income to \$3,997,274, or more than 42% of the 2013 electric USB revenues.

NorthWestern Energy implements its USB programs and activities consistent with the requirements of legislation for USB, the Department of Revenue (DOR) administrative rules for USB Programs, and tariffs and orders of the MPSC. NorthWestern Energy's allocation decisions for 2013 are consistent with well-established past practices. To the extent that substantial changes to programmatic or funding levels have been made, these changes are noted in the appropriate activity summary.

The activities for 2013 are summarized and the qualifying expenditures and credits claimed by NorthWestern Energy are documented with this report. *No funds are being released to the Statewide USB fund(s)*. Large Customers that self-direct their funds are required to separately report those activities. To the extent that a Large Customer has informed NorthWestern Energy that it has directed funds to Low Income activities, the totals have been reported.

This report includes brief highlights of activity in each category, a summary of the allocations of 2013 electric USB funds by category and activity, and a summary of the energy and demand savings and new renewable resources resulting from the 2013 allocations. The report also includes updates on previous years' activities, and a summary by public purpose category of electric USB funding from 1999-2013.

UNIVERSAL SYSTEM BENEFITS REVENUES

NorthWestern Energy's Universal System Benefits Charge (USBC) tariffs went into effect January 1, 1999. As required in law, the tariffs were established to collect nearly \$8.6M (2.4% of 1995 revenues) in a weather-normal year based upon 1998 electric loads. The USBC generated \$9,485,951 in 2013. The table below shows that the USBC revenues are based upon electrical usage (kiloWatt hours or kWh), lists the USBC tariff rates by customer class, and the percentage of USB revenues each sector contributed in 2013.

General Description	Tariffed Customer Class	Rate/kWh	Percent
Residential	Residential	\$0.001334	34%
Commercial/Small Industrial	GS-1 & GS-2 under 1000 KW	\$0.001143	33%
Large Customer per USB	GS-1 & GS-2 over 1000 KW	\$0.000900	30%
Irrigation	Irrigation	\$0.001144	1%
Lighting	Lighting	\$0.003404	2%

An average NorthWestern Energy residential customer using 750 kiloWatt hours (kWh)/month pays about \$1 each month for electric USBC. The Large Customer USB rate of \$0.0009 per kWh was set by the Montana legislature.

Large Customers are those customers with an individual qualifying load greater than 1,000 kiloWatt (kW) average monthly demand in the previous calendar year. By law, Large Customers may self-direct their USB funds to qualifying public purposes. The Large Customer USBC rate is applied to the qualifying load and all associated demandmetered accounts. Large Customers, representing 54 customers and their 498 accounts, make up \$2.84 M of the USB revenues.

Appendix 1 provides additional information regarding USB revenues by customer class.

Segregated USB Account

NorthWestern Energy segregates its electric and natural gas USB funds from other utility operating funds by depositing them into a separate interest-bearing bank account, per MPSC Order No. 6504a. In 2013, the net gain in interest to USB was \$1,923 of which \$1,308 was credited to the electric USB categories on a pro rata basis and the balance was credited to natural gas USB activities.

UNIVERSAL SYSTEM BENEFITS EXPENDITURES

All electric USB funds collected from NorthWestern Energy customers in 2013 have been spent and/or committed to qualifying public purposes. No funds are being released to the Statewide USB fund(s).

This report includes information about the 2013 USB programs and activities for NorthWestern Energy customers. Sections are provided for Low Income, Local Conservation, Market Transformation, Renewable Resources, and Research and Development. A general summary of the Large Customer self-directed activities is provided. NorthWestern Energy does not "qualify" Large Customer self-directed activities and therefore, only provides the funding obligation and basic expenditure information. See Appendix 2 for a summary of the 2013 allocations and expenditures and Appendix 3 for energy savings and customer participation information.

NorthWestern Energy's mix of programs and activities have been guided by the MPSC through Orders No. 5986 f, g, and i; Order No. 6514; Order No. 6504a; Order No. 6574c; and Orders No. 6679a, b, c, and e; advice from members of NorthWestern Energy's USB Advisory Committee; input from the Montana Department of Health and Human Services (MDPHHS) and local Human Resource Councils (HRCs) for the Free Weatherization program; NorthWestern Energy's experience in program design and implementation; and in response to customer needs and market conditions.

As provided for in the Administrative Rules of Montana and Montana Statute, NorthWestern Energy implemented qualifying internal utility programs and activities in 2013 and has financial commitments to implement additional activities/projects for completion in 2014. These programs and activities are described in this report. The breakdown between qualifying expenditures in the current year and financial commitments for completion in 2014 is documented in Appendices 2 and 3 to this report.

NorthWestern Energy requested, and was granted by the DOR, time extensions for projects for which the timelines have been modified requiring more time for completion as reported in the Addendums for the 2011 and 2012 Reports. None of the projects to which 2013 funds have been committed are expected at this time to extend beyond 2014.

UNIVERSAL SYSTEM BENEFITS RESULTS

From 1999 through 2013, NorthWestern Energy has delivered USB benefits to various customer classes and across all public purpose categories. General descriptions of the activities or programs for 2013, along with the funding total for the category, follow.

Large Customers-- \$2,840,538

Large Customers are allowed to self-direct their USB funds by statute. Those who self-direct funds are required to file individual reports with the DOR regarding their activities. NorthWestern Energy is required to collect the USBC from these customers pursuant to Montana Statute through a tariff. Individual customers file reimbursement claims with NorthWestern Energy for which the utility processes payment. NorthWestern Energy does not pre-qualify Large Customer credits and bears no financial responsibility for any disallowance of their USB activities. Energy savings associated with Large Customer projects are not accounted for in NorthWestern Energy's report.

Large Customer revenues are included in the utility's annual USB obligation. Large Customers may self-direct their funds and do not have a minimum funding requirement for Low Income nor an obligation to fund any of the utility's activities. Likewise, Large Customers are not eligible to participate in NorthWestern Energy's USBC funded Efficiency Plus (E+) programs.

In 2013, \$2,840,538 was collected from 54 Large Customers to meet their 2013 obligations. All but three of these customers self-directed all of their 2013 USB funds. Large Customers self-directed \$2,297,516 of 2013 funds toward energy reduction projects within their facilities, and have carried over \$423,166 for additional projects in 2014. Large Customers self-directed \$117,775 to Low Income activities in 2013.

The unclaimed 2013 Large Customer funds in the amount of \$2,080 and the USB account interest amount of \$392 covered a portion of the NorthWestern Energy administrative costs for this category. \$11,866 from 2012 previously unspent Large Customer funds have been used to cover the remaining balance.

Claims to NorthWestern Energy for reimbursement are documented as received. Reimbursements are made after the USBC has been collected from the customer.

Low Income Activities--\$3,879,499

In Order No. 5986i, the MPSC directed the utility to allocate 21% of the total electric USB funds collected to Low Income activities and to reallocate any unspent Large Customer funds to Low Income activities. In 2005, the MPSC issued Orders No. 6574c, 6679a and 6679b, all of which served to increase the allocation of electric USB funds to the Low Income sector. MPSC Order No. 6679e (December 2008) made permanent the Low Income bill discount levels and established a Low Income allocation guideline as part of the direction to guide allocations amongst the electric USB categories.

NorthWestern Energy directed \$3.879,499 in 2013 electric USB funds to Low Income activities, or nearly 41% of electric USB revenues. Large Customers reported selfdirecting an additional \$117,775 to Low Income activities bringing the total 2013 funds committed to Low Income to \$3,997,274 or more than 42% of the total funds collected. In previous heating seasons, the demand for the low income electric bill discount exceeded the funding electric Low Income obligations as set forth in Order 6679e. Because of anticipated demand for the low income bill discount in 2013, funds had been from Local Conservation/Market Transformation and set aside the Renewables/Research and Development to cover this potential shortfall. The anticipated electric bill discount demand did not materialize and \$591,214 was reallocated to supplement the funding for Energy Share of Montana and the Free Weatherization Program for Low Income support in 2014.

Consistent with historic practice, unspent 2012 Large Customer funds and funds remaining after a 2009 Market Transformation project completed in 2013 have been directed to the 2013 Low Income category as noted on Appendix 2 to the 2013 report.

Appendix 4 to the 2013 report provides a summary of NorthWestern Energy's Electric USB allocations for 1999-2013 by category and better illustrates the low income reallocations.

Low Income USB funds are directed to a wide range of activities that benefit low income customers of the utility. Program offerings include bill assistance, weatherization and emergency energy assistance.

Households served by NorthWestern Energy that meet the LIEAP eligibility requirements receive bill assistance in the form of a discount, and may be eligible for weatherization services through the Free Weatherization Program. LIEAP eligibility guidelines are set by MDPHHS each heating season which is defined as November through April.

Higher income levels for LIEAP eligibility from November 2008 through April 2011 resulted in more NorthWestern Energy customers qualifying for bill assistance through

LIEAP for NorthWestern Energy's Low Income bill discount and greater demands on Low Income USB funds through mid-2012. The current LIEAP eligibility is set at up to 150% of the Federal poverty guidelines. Customers who had qualified at the higher income level are no longer receiving the NorthWestern Energy bill discount.

LIEAP qualified customers may also qualify for the Free Weatherization Program and households with energy emergencies may receive assistance through Energy Share of Montana.

More than 12,000 low income households were served in 2013 with electric USB funds. The financial impact of electricity costs on low income households was reduced through bill assistance, weatherization, and emergency energy assistance.

Bill Assistance

Consistent with MPSC Order No. 6679e the electric Low Income bill discount is 25% from November through April and 15% from May through October. Electric USB funds cover the electric Low Income discount. Separately, natural gas USB funds cover the natural gas USB Low Income Discount.

Customers qualifying for LIEAP, the federally funded heating assistance program, also receive the NorthWestern Energy bill discount. Customers may apply for LIEAP assistance through their local HRC. LIEAP eligibility guidelines were increased by MDPHHS during the 2008-2011 heating seasons. These changes in eligibility increased the number of customers receiving bill discounts through 2012 whichsubsequently dropped off in 2013. The funding of the electric Low Income discount totaled \$2,480,722 in 2013 for the 12,389 low income customers served. The amount of money required to fund of the bill discount fluctuates annually based upon the number of customers enrolled, rates, and weather.

The Free Weatherization Program

NorthWestern Energy partners with MDPHHS and local HRCs to offer the Free Weatherization Program.

The commitment of federal funds to Low Income weatherization through ARRA dramatically increased funding available to weatherize low income homes in Montana over the three heating seasons leading up to 2012. Federal funding for the 2012-2013 and 2013-2014 seasons has been reduced. In response to the Federal funding fluctuations, and in cooperation with MDPHHS, NorthWestern Energy has made annual modifications to the Free Weatherization Program contract with MDPHHS in an ongoing effort to better maximize the weatherization results of all funding sources for NorthWestern Energy low income customers. As a result of collaborative activities in 2012, NorthWestern Energy and MDPHHS restructured the 2013 contract to adjust the allowed HRC overhead and/or administrative costs and to better mirror the federal program requirements. In addition USB fundsup to 100% of weatherization for homes

where NorthWestern Energy is listed as the heating vendor and up to 50% of weatherization for homes where the NorthWestern Energy customer does not list NorthWestern as the heating vendor. In addition to accommodating significant decreases in federal fuding, this provides for important administrative streamlining of the program for the HRCs and MDPPHS. While this contract change reduces the number of homes reported as weatherized with USB funds for the same funding level in comparison to previous years, it does not reduce overall federal funding directed to weatherization of the homes of NorthWestern Energy's low income customers.

The 2013 Free Weatherization Program pooled 2012 and 2013 electric USB funds, along with 2013 natural gas funds to complete \$2,242,556 of low income weatherization work for 427 low income customers in 2013. An additional \$413,850 of 2013 funds has been committed to weatherization to be completed in 2014. As noted in the Addendums to the 2011 and 2012 reports, previously unspent large customer funds have been reallocated to Free Weatherization to be completed in 2014.

The Free Weatherization program includes a comprehensive energy audit, installation of air-sealing, hot water conservation, insulation measures and compact fluorescent light bulbs, and energy related health and safety improvements such as heating equipment tune-ups and repairs. Customers whose homes are heated primarily with electricity from NorthWestern Energy are considered for conversion to natural gas. Customers are provided with information to help them better manage their energy usage and to better understand their energy costs.

Customers served through the program provide comments back to NorthWestern Energy about their experiences through letters and customer response cards handed out by the HRCs.

- "Thank you for all the hard work your program does for low income families. We really appreciate the new windows, doors and company of friendly employees. God bless you all."
- "Words can't express how thankful I am. If it wasn't for you and NW I wouldn't be able to get this done, especially my furnace. Thank You!!"
- "They did an excellent job with their workmanship and courtesy. I am very thankful and grateful for all they did."
- "It was a great experience. Thanks so much. I feel warmer and safer!!"

Energy Share

Energy Share of Montana offers assistance to those facing heating emergencies. It is intended to be a one-time, last resort safety net, used after all other resources have been exhausted. MPSC Order No. 6679e retained the total annual commitment of USB funds to Energy Share at \$575,000 with \$239,000 being allocated from the electric USB funds and the balance from natural gas USB funds. During 2013, \$239,000 of 2013 electric USB funds was provided to Energy Share. Additional funds from the non-low income categories in the amount of \$177,364 have been committed to Energy Share for payment in 2014. As noted in the Addendums to the 2011 and 2012 reports, previously unspent large customer funds have been reallocated to Energy Share for payment in 2014.

Local Conservation Activities-- \$ 1,238,110

The mix of energy conservation and market transformation programs offered by NorthWestern Energy with USB funding has been more limited as some programs have been shifted to the electric supply portfolio as demand side management (DSM) acquisition. The primary focus of the USBC-funded energy conservation and market transformation programs is to provide energy savings across customer sectors-residential, commercial, institutional, and small industrial facilities on NorthWestern Energy's system. Customers meeting Large Customer USB criteria are not eligible to participate in these USBC funded programs.

Efficiency Plus (E+) Energy Audit Program

The E+ Audit for the Home is an on-site energy audit program for residential customers whose space and/or water heating fuels are delivered by NorthWestern Energy. It is a flagship of energy efficiency for NorthWestern Energy's non-low income customers. The E+ audit includes the installation of water-related energy efficiency measures that start saving right away. Customer education about where their energy dollar is going is supported through a blower door analysis, a natural gas appliance inspection for customers whose natural gas is delivered by NorthWestern Energy, and with specific suggestions for customers to better manage their homes or change behaviors to achieve greater energy-efficiency. Customers receive a report specific to their home and energy use habits. The report breaks out historical energy usage by end-use. provides recommendations on cost-effective weatherization measures, and offers tips on energy-efficient practices and natural gas appliance maintenance. Demand for energy audits has increased in recent years and additional funds have been allocated to this program to the extent available. The pool of 2012 and 2013 electric USB funds, along with 2013 natural gas funds allowed for the completion of nearly 3,000 on-site residential audits in 2013.

NorthWestern Energy electric baseload-only customers (no space heat or water heat fuels delivered by NorthWestern Energy) are offered a separate audit service. The E+ Energy Survey is a mail-out audit for baseload customers consisting of a survey mailed to residential customers with specific consumption profiles. Customers complete and return the survey; they receive a report similar to the on-site E+ Audit report. In addition to breaking out the historical energy usage by appliance end-use, the report includes customer-specific recommendations for appliance usage in the customer's home. General weatherization and water heating recommendations are provided. With the combination of the on-site audit, the Free Weatherization program, and the E+ Energy Survey, almost every NorthWestern Energy residential customer has an energy efficiency assessment tool available for their home. Nearly 4,500 residential electric customers participated in the E+ Energy Survey program in 2013.

Customers are provided the opportunity to comment to NorthWestern Energy regarding the E+ Audit for the Home:

- Answered our questions were courteous and thorough good experience – would recommend!
- I appreciate this program and feel that it is and will be helpful for my household.
- This is a great program and the staff did an excellent job. We have encouraged multiple people to sign up.
- Very nice guys and they did a great job. This program offers great value and importance to consumers. Thank you.
- Very professional. The audit was more extensive than expected. Well done.

The E+ Energy Appraisal Program for Businesses focuses on identifying electric conservation opportunities for commercial customers on NorthWestern Energy's electric distribution system with a primary emphasis on smaller, "main street" businesses. In addition to the obvious lighting efficiency opportunities, many small businesses benefit from a greater understanding of where their energy dollar is going within their operation and the significance maintenance plans can have on their energy use and bills. In 2013, more than 300 commercial facilities were evaluated through this program offering with 2012 and 2013 electric USB funding.

Efficiency Plus (E+) Business Partners Program-New/Retrofit/Irrigation

Most of the NorthWestern Energy's E+ Business Partners Program activity is funded as DSM through electric supply rates. Irrigation projects and those electric non-Large commercial Customers in Choice may qualify for the USB-funded portion of the program. Incentives are offered for energy conservation and load management projects in new and retrofit applications. Projects under this program frequently take more than a year to develop and implement.

In 2013, 5 irrigation efficiency improvement projects were funded and completed with 2013 USB dollars. While in past years projects were provided rebates for commercial electric Choice customers for non-lighting electric efficiency improvements, no projects were received from this group of customers in 2013.

Customers qualifying for "Large Customer" USBC are not eligible for this USB funded program.

Market Transformation - \$243,855

Market Transformation is the process of bringing more energy efficient products, practices, and services into the marketplace with a goal of changing behaviors, practices, standards, and markets in such a way that the market, rather than an interventional program or activity, supports energy efficiency.

ENERGY STAR® and New Homes

Homes built to the Northwest ENERGY STAR standards are on the increase in Montana despite declines in the new housing market. USB funds provide to outreach for the Northwest ENERGY STAR homes program including builder and verifier training and program promotion continues to be funded as a USB market transformation program. Additionally, USB funds were used to provide training and develop educational information related to Montana's adoption of the 2009 Energy Code and in anticipation of the 2012 Energy Code for builders, trade allies and the general public.

Motor Management and Building Operator Certification Training

Training and education are important components in moving customers to more energy efficient products and practices that provide benefits to NorthWestern Energy's customers. These two market transformation activities provide quality, regionally and nationally recognized training sessions to qualifying customers and trade allies at little or no cost to participants. These activities help support other electric energy efficiency programs of NorthWestern Energy.

Regional Market Transformation

NorthWestern Energy has directed 2013 market transformation funds to regional collaborative and training efforts. Training focused on technical training targeting industrial customers and trade allies.

Renewable Resources, <u>and</u> Research and Development--\$1,283,947

Renewable energy development as a public purpose category was initiated with the Universal System Benefits programs in NorthWestern Energy's service territory in 1999. The Research and Development activities funded in 2013 were tied to renewable resources, so the two categories have been combined for this discussion. Costs for the separate categories are broken out in the appendices. Projects that maximize the partnering of funding and/or benefits are encouraged.

There are now more than 1,100 net-metered renewable generators in the NorthWestern Energy service territory with a large majority of the systems having received USB funds. Additionally, through the years, USBC has provided funding toward projects without net-metering, most notably for some solar thermal systems and one biomass project. Residential solar Photovoltaic (PV) projects represent the majority of USB funded projects.

There were 106 projects completed in 2013, with a majority of these projects funded with 2012 dollars. Most projects completed in 2013 were installed on private residences. A handful of PV systems were installed at schools and non-profit facilities. At schools, the systems provide an educational opportunity for students to learn about the capabilities of renewable generation. The size of systems installed on schools ranged between 2.45 and 8kW. The majority of PV systems were 2 kW or smaller.

Projects completed in 2013 with funds from previous years are noted in the Addendums to the 2011 and 2012 reports.

The following table summarizes renewable projects that have received USB funding and were completed by the end of 2013.

USB Renewable 1999-201	V	cts
Facility Type	#	KW
Commercial Projects	53	345.23
Fire Stations	36	81.03
Irrigation Projects	6	103.52
Low Income	52	226.46
Non-Profit Projects	48	144.63
Private Residences	728	2052.43
Schools	66	267.52
Other Public Buildings	19	288.27
Biomass	1	750.00
Solar Thermal	19	NA
Biodiesel	2	15.00

NorthWestern Energy has instituted safety and experience qualification requirements for solar PV and small-scale wind installers. Since 2009, installers receiving USB Renewable Resources funds must meet safety and experience requirements. At the end of 2013, 34 businesses met the solar PV qualification requirements and six businesses met the small-scale wind qualification requirements. These installers are listed on NorthWestern Energy's website. The Installer listing is updated as installers are added or deleted based upon their meeting the qualified installer requirements.

USB funds are used in partnership with the Montana Renewable Energy Association (MREA) and the Occupational Safety and Health Administration (OSHA) to provide safety training to installers of small renewable generation systems. NorthWestern Energy sponsored one (1) two-day conference and one (1) one-day conference in Helena in 2013. These conferences covered a variety of topics including, OSHA electrical safety, Four Hazards Training, Fall Protection, and NFPA 70E. Additional training for installers has been committed to for 2014. The qualified installers, as well as several program contractors, provide education, project development services and rebates to residential and commercial customers. Seminars, tours, workshops and exhibits for individuals interested in renewable energy technologies and sustainable building practices continue to be funded. In 2013, NorthWestern Energy, through a partnership with the National Center for Appropriate Technology, supported two Energy Corps members whose work included renewable education in a variety of public settings with an emphasis on children (pre-school age through high school) as the audience.

NorthWestern Energy initiated the E+ Green Power program in 2003. Through this program, customers may elect to purchase the environmental benefits associated with

renewable energy generated in the Northwest and Wyoming. USB funds have been used to support the marketing of the program and revenues that are greater than expenses are returned to the Renewable Resources category and directed to other renewable projects. In 2013, funds were returned to the renewable energy category. Customer interest in this program has been sustained; the majority of participating customers are homeowners, but the majority of the E+ Green blocks of environmental benefits associated with renewable generation are sold to a handful of commercial accounts.

NorthWestern Energy continues to consult with its USB Renewable Advisory Subcommittee regarding allocations of Renewable Resources and Research and Development funds and works to maintain a mix of projects with diverse geographic distribution, and to a mix of public, non-profit, and private electric customers.

Conclusion

In every year since the inception of USB, NorthWestern Energy's activities have covered all public purpose categories—Low Income, Local Conservation, Market Transformation, Renewable Resources and Research and Development, and, the offerings have included all customers—low income, senior citizens, and other residential customers; main street businesses, schools and also government, office buildings, irrigation, and small industrial companies (with the exception of the Large Customers, who may self-direct USB funds).

Programs and funding activities continue to be coordinated by NorthWestern Energy staff with much of the implementation work being performed by others. The Free Weatherization Program is a cooperative effort between NorthWestern Energy, MDPHHS, and the local HRCs. The HRCs also qualify customers for the utility's bill discount, free weatherization and emergency bill assistance through Energy Share.

NorthWestern Energy collects the natural gas USBC from its customers and implements Low Income bill assistance and weatherization, and residential conservation activities. MPSC Order No. 6679e recognizes and allows for the pooling of electric and natural gas USB funds for residential on-site audits, Free Weatherization for low income customers, and emergency assistance through Energy Share of Montana. The natural gas USB activities are funded and implemented consistent with law and MPSC direction. Additional cost-effective energy efficiency, demand side management (DSM), programs for NorthWestern Energy customers are funded through electric and natural gas supply rates as part of NorthWestern Energy's supply portfolios.

Addendums for the years 2009, 2011, and 2012 are included to provide an update of funded USB activities that were completed this past year.

Find out more about NorthWestern Energy USB programs by visiting www.NorthWesternEnergy.com/Eplus.

For further information regarding this report, please contact:

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NorthWestern[®] Energy

Efficiency Plus

NorthWestern Energy
Universal System
Benefits Activities
2013 Annual Report

Appendices 1-4



Appendix 1 2013 Electric USB Revenues

	USBC kWh (Load)	USBC Revenue By Class	% of USB Revenue By Class
Residential	0.00	SC 8455	
Residential	2,400,760,692	\$ 3,200,582	34%
General Service			
GS-1/GS-2 < 1000 kW	2,751,320,045	\$ 3,123,327	33%
Irrigation	96,068,986	\$ 109,056	1%
Lighting	62,372,246	\$ 212,447	2%
Total Non-Large Customer	5,310,521,969	\$ 6,645,413	70%
Large Customer GS-1/GS-2 > 1000 kW	The state of	To be to the second	
and Special Contracts	3,155,413,335	\$ 2,840,538	30%
Total USBC	8,465,935,304	\$ 9,485,951	100%

Note: The Residential class includes income-qualified customers receiving the 25% Low-Income discount from November 1st - April 30th and the 15% Low-Income discount from May 1st - October 31st. The discount is applied to the total bill, including the Universal System Benefits Charge.





	Revenue A	llocation	7,000	Contracted -	Allogetics 9
	per Order 6679e	Reallocation (a)	Spent in 2013	Contracted - Complete 2014	Allocation & Expenses
Local Conservation	1,119,675	118,435	867,055	371,055	1,238,110
E+ Residential Audit/Sm. Comm Audit			650,787	371,055	1,021,84
E+ Business Partners / Irrigation Projects			122,404		122,40
Promotion			60,989	1-0	60,98
Labor			32,461	100	32,46
Admin. Non-labor			569		56
Interest Income			(154)	371.055	1,238,110
Local Conservation Summary	744.070	(474 440)	867,055		
Market Transformation	714,973	(471,118)	169,438	74,417	243,855
E+ Commercial Lighting			2.704	40,000	20,00
Motor Management Training	4		6,701 47,215	13,299	47,21
Energy Star Homes			38,882	61,118	100,000
Building Operator Certification			36,170	01,110	36,17
Commercial Industrial Training & Conference Promotion			17,295	2.1	17,29
Labor			19,131	0.7	19,13
Admin. Non-labor			4,143		4,14
Interest Income			(99)	2	(99
Market Transformation Summary			169,438	74,417	243,85
Renewable Resources	1,280,518	(300,984)	146,362	833,172	979,534
Generation/Education	1		103,012	833,172	936,184
Green Power Product			(18,309)	*	(18,309
Promotion			8,197	3.1	8,197
Labor			51,782		51,782
Admin. Non-labor			1,857	-	1,857
Interest Income			(177)	4.1	(177
Renewable Resources Summary		- 1	146,362	833,172	979,534
Research & Development	295,744	8,670	50,114	254,300	304,414
R&D/ Infrastructure			39,103	254,300	293,403
Promotion			1,918		1,918
Labor			9,062	*	9,062
Admin. Non-labor			71		7
Interest Income			(41)	054.000	(4*
Research & Development Summary			50,114	254,300	304,414
Low Income	3,234,502	644,997	3,288,286	591,214	3,879,499
Bill Assistance			2,480,722		2,480,722
Free Weatherization			518,000	413,850	931,850
Elec Wx Incentives			40,289		40,289
Fuel Switch Analyses			4,400 239,000	177,364	4,400 416,364
Energy Share Promotion			6,576	177,304	6,576
Labor			40,009	1.27	40,009
Admin, Non-labor			883		883
Interest Income			(446)		(446
Allocated from 2011 LC to Low Income (b)			(34,568)		(34,568
Allocated from 2009 Mkt Trans to Low Income (c)			(6,580)		(6,580
Low Income Summary			3,288,286	591,214	3,879,499
Large Customer	2,840,538	0	2,417,372	423,166	2,840,538
Self-Directed Energy Reduction	1		2,297,516	423,166	2,720,682
Self-Directed to Low Income			117,775	- 45	117,77
Labor			14,339		14,33
Admin. Non-labor			÷.		9
Interest Income			(392)	5	(39:
NWE Reallocated LC Funds from 2012 (d)			(11,866)	(4)	(11,86
Large Customer Summary			2,417,372	423,166	2,840,538
Unallocated		* 1	• 1	•	
Totals	9,485,951	(0)	6,938,627	2,547,324	9,485,951
2013 USB Revenues less Expense					

⁽a) Allocations have been adjusted between Market Transformation and Local Conservation; and, between Research and Development and Renewable Generation consistent with past practice.

(b) The reallocation of unspent 2013 Large Customer funds to Low Income is consistent with past practice.

⁽c) A 2009 Market Transformation project to which funds had been previously been committed completed in 2013 for \$6,580 less than anticipated and, consistent with past practice, these funds were reallocated to 2013 low income activities.

⁽d) The 2013 Large Customer Admin Costs of \$14,399 less the interest income of \$392 exceeded the amount of unclaimed 2013 Large Customer funds of \$2,081. NWE has committed unclaimed 2012 Large Customer funds in the amount of \$11,866 to cover the deficit.



2013 USB FUNDING AND EXPENDITURE SUMMARY

USB Category	2	location of 013 funds ed on Order 6679e	Percentage by Category	allocation of	Percentage by Category	cation w/Lrg Cust ds self-directed to LI ^(a)	Percentage by Category	U	tal Electric SB Funds ent in 2013	Co	13 Electric SB Funds ntracted to end in 2014
Local Conservation	\$	1,119,675	12%	\$ 1,238,110	13%	\$ 1,238,110	13%	\$	867,055	\$	371,055
Market Transformation	\$	714,973	8%	\$ 243,855	3%	\$ 243,855	3%	\$	169,438	\$	74,417
Renewables	\$	1,280,518	13%	\$ 979,534	10%	\$ 979,534	10%	\$	146,362	\$	833,172
Research & Development	\$	295,744	3%	\$ 304,414	3%	\$ 304,414	3%	\$	50,114	\$	254,300
Low Income	\$	3,234,502	34%	\$ 3,879,499	41%	\$ 3,997,274	42%	\$	3,288,286	\$	591,214
Large Customer	\$	2,840,538	30%	\$ 2,840,538	30%	\$ 2,722,763	29%	\$	2,417,372	\$	423,166
	\$	9,485,951	100%	\$ 9,485,951	100%	\$ 9,485,951	100%	\$	6,938,627	\$	2,547,324

2013 LOW INCOME FUNDING SUMMARY COMPLETED IN 2013

Low Income Category	
Bill Assistance	\$ 2,480,722
Free Weatherization	\$ 931,850
Elec Wx Incentives	\$ 40,289
Fuel Switch Analysis	\$ 4,400
Energy Share	\$ 416,364
NWE Promotion	\$ 6,576
NWE Labor	\$ 40,009
NWE Admin. Non-labor	\$ 883
USB Interest & Svc Chg	\$ (446)
Self-Directed Large Customer	\$ 117,775
Subtotal:	\$ 4,038,422
NWE Reallocation of Mkt Trans & LC Funds	\$ (41,148)
Total Low Income Funding:	\$ 3,997,274
Low Income share of 2013 Electric USB revenues :	42.6%

2013 ENERGY SAVINGS & RENEWABLE RESOURCES ESTIMATES

	Savings & Reso	urces acquired in	2013 w/ 2013 \$
	aMW	MWH	MW
Local Conservation	0.167	1,461	0.271
Market Transformation	0.137	1,204	40
Renewables	0.005	47	0.036
Research & Development	NA	NA	NA
Low Income	0.030	266	0.064
Large Customer (b)	NA	NA	NA
	0.340	2,979	0.371

Projected S	avings & Resources	to acquire in 201	4 w/ 2013 \$ (c)
	-84147	BANALLI	MANA

	aMW	MWH	MW
Local Conservation	0.021	184	0.034
Market Transformation	0.2011	1,762	1.9
Renewables	0.079	690	0.525
Research & Development	NA.	NA	NA
Low Income	0.024	213	J. 6002-44
Large Customer (b)	NA	NA	NA
	0.325	2,849	0.559

0.665	5,828	0.930
	0.665	0.665 5,828

2013 ELECTRIC USB PARTICIPATION SUMMARY

Electric USB Activity by Category	Quantity	Units
Conservation		
Residential Onsite Audits	1,918	homes
Residential Mail out Audits	2,857	homes
Business Appraisals	212	businesses
Business Partners / Irrigation	21	projects
Business Partners / Small Choice	5	projects
Market Transformation		
Commercial Lighting	4.0	projects
NWE Building Operator Certification	14	people
Motor Training	80	people
Vendor Miser		units
Energy Star Builder Training	140	people
Renewables		
Generation / Education	8	projects
Research & Development		
Renewable Energy Seminars/Workshops	412	attendees
Low-Income		
Bill Assistance	12,389	households
Free Weatherization	427	homes
Energy Share	1,381	households

⁽a) Large Customers may self-direct their USB dollars to energy saving and renewable activities in their own facilities, or to Low Income activities. In 2013, Large Customers self-directed a total of \$117,775 to Low-Income.

⁽b) Large Customer energy savings estimates are reported by individual large customers and are not available in this report.

⁽c) Projected Savings & Resources are based on contracts that were in place at the end of 2013. Actual results will be reported in 2014.

Appendix 4 Summary of Electric USB 1999 - 2013

Annual Electric USB Allocation

Original Allocation per D97.7.90, Order 5986g (a)

% by Category		
	% by Category	\$ by Category
Local Conservation	20%	1,704,748
Market Transformation	13%	1,069,860
Renewables	12%	1,051,686
Research & Development	3%	212,437
Low-Income	21%	1,866,219
Large Customers	31%	2,981,806
	100%	8,886,756

Current Allocation per D2005,6.106, Order 6679e (a)

	% by Category \$ by Category	\$ by Category
Local Conservation	11.37%	1,079,000
Market Transformation	7.26%	000'689
Renewables	13.00%	1,234,000
Research & Development	3.00%	285,000
Low-Income	32.84%	3,117,000
Large Customers	32.52%	3,087,000
	100%	9,491,000

Historic Allocation of Electric USB Funds (b)

	Company of the Compan	Control of the Contro		The second secon	Ċ.	USD Calegories	The second second		The second secon	
	Total Electric	Large		Supplemental	Total		Market		Research	
Year	USB Funds	Customers	Low Income (c)	Low Income (d)	Low Income	Conservation	Transformation	Renewables	Development	Irrigation
1999	7,789,477	2,715,626	1,666,669		1,666,669	1,622,585	721,031	654,449	409,117	
2000	8,631,017	2,942,611	1,287,513	525,000	1,812,513	1,461,945	1,140,529	1,070,900	202,519	i
2001	8,200,995	2,469,907	1,294,533	200,000	1,794,533	1,660,401	852,251	1,113,545	64,328	246,030
2002	8,237,435	2,437,538	1,863,220		1,863,220	1,439,131	950,714	864,334	188,252	494,246
2003	8,522,939	2,543,165	1,986,700	725,604	2,712,304	1,142,524	1,077,120	916,703	114,849	16,274
2004	8,886,755	2,965,994	2,247,698	*	2,247,698	1,573,264	1,094,692	860,226	144,881	
2005	9,018,197	3,046,997	2,387,502	586,394	2,973,896	1,446,761	586,332	838,336	125,876	10
2006	9,329,518	3,033,322	3,858,505	ì	3,858,505	1,487,658	26,908	812,829	110,296	
2007	9,410,198	3,063,311	4,170,445	· P	4,170,445	1,315,910	77,023	673,328	110,179	9
2008	9,625,630	3,145,276	3,408,329	1.	3,408,329	1,866,896	136,441	974,290	94,396	0
2009	9,361,818	2,897,568	3,146,326	•	3,146,326	1,340,555	444,078	1,362,237	171,054	
2010	9,191,653	2,740,669	3,139,869		3,139,869	1,579,218	201,753	1,193,053	337,091	ð
2011	9,367,205	2,748,767	3,221,373	t	3,221,373	1,483,095	344,107	1,243,669	326,195	•
2012	9,372,359	2,769,720	3,440,408	i	3,440,408	1,406,566	302,922	1,112,906	339,837	9
2013	9,485,951	2,840,538	3,879,499	1	3,879,499	1,238,110	243,855	979,534	304,414	
	134,431,147	42,361,008	40,998,588	2,336,999	43,335,587	22,064,619	8,199,755	14,670,340	3,043,285	756,549
Allocation as % of Revenue by Category	100%	32%			32%	16%	%9	11%	2%	1%
Allocation as % of Revenues, excluding	100%				47%	24%	%6	16%	3%	1%
Large Customer Revenues										

- SB 390 required that utilities collect 2.4% of their 1995 electric revenues to fund approved USB activities, and direct 17% of the total to the low income category. The allocation set forth by MPSC in Order 5986 in Order 5986 increased NorthWestern Energy's low-income requirement to 21% of total revenues. While this adjustment did not affect the allocation for Large Customers, it effectively reduced the amount of USB funds available for other USB categories. In December 2008 MPSC issued Order 6679e, which reallocated funds as shown above. (e)
- (b) The historic allocation table illustrates the expenditure or direction of electric USB by category from 1999 through 2013.
- This column summarizes all funds reallocated to low-income activities by NorthWestern Energy, except those noted in (d). In addition to funds reallocated by NorthWestern Energy, Large Customers have self-directed \$2,330,787 to low-income activities since 1999. 0
- 2003 Supplemental low income funds reallocated based on a recommendation from the Governor's Energy Consumer Protection Taskforce, and MPSC Order 6514. 2005 Supplemental low-income funds reallocated based on a stipulation reached between NWE, District XI HRC, AARP, RNP & NRDC in Docket D2004.6.90, Order 6574c. 9



ADDENDUM 2012 REPORT

ADDENDUM to the 2012 Report



The 2012 NorthWestern Energy USBC revenues totaled \$9,372,359. Of this \$7,103,020 was spent on projects completed in 2012, and \$1,994,822 was spent on projects completed in 2013, leaving a balance of \$274,517 of projects to complete in 2014.

The projects associated with \$1,994,822 of 2012 USB funds, including \$347,709 Large Customer self-directed activities, were completed in 2013. The results are included in Appendix 2 of this addendum.

Included in the 2013 expenditures, NorthWestern Energy reallocated \$11,866 of unspent Large Customer 2012 funds to cover a portion of the deficit in the 2013 Large Customer category. Historically, unspent Large Customer funds were available to cover the NorthWestern Energy administrative costs associated with the Large Customer category. This was not the case in 2012 or 2013.

Additional unspent 2012 Large Customer funds identified were reallocated to Low Income activities with \$6,008 directed to Energy Share and \$14,019 directed to the Free Weatherization program for support of low income customers in 2014.

NorthWestern Energy requested and was granted extensions from the Department of Revenue as allowed per ARM 49.29.111 for renewable generation and research and development projects totaling \$254,490 for completion in 2014.

Updated results are provided in the 2012 Addendum in Appendices 2 and 3 (p. 2012-2 and p. 2012-3).



	Revenue A	llocation	Carlotte State Comment	W	Contracted -	Allocation &
	per Order 6679e	Reallocation (a)	Spent in 2012	Spent in 2013	Complete 2014	Expenses
Local Conservation	1,112,565	294,001	1,041,966	364,600		1,406,566
E+ Residential Audit/Sm. Comm Audit (h)			624,073	364,600	(3.)	988,67
E+ Business Partners / Irrigation Projects			327,440	8		327,44
Promotion			59,904			59,90
Labor			30,302	9		30,30
Admin. Non-labor			387	6	31	387
Interest Income			(140)	364,600		1,406,566
Local Conservation Summary	740 422	(407 544)	1,041,966			302,922
Market Transformation	710,433	(407,511)	302,922 91,832			91,832
E+ Commercial Lighting Motor Management Training	1		10,882	3	101	10,882
Energy Star Homes			41,772	3.1	1.31	41,772
Building Operator Certification	1		41,972	3	3.0	41,97
Commercial Industrial Training & Conference			47,288			47,28
Promotion	Į.		46,710	120		46,71
Labor			17,654		13.1	17,65
Admin, Non-labor			4,901			4,90
Interest Income			(89)	- 3	2.4	(8)
Market Transformation Summary			302,922			302,922
Renewable Resources	1,272,387	(159,481)	234,790	710,937	167,179	1,112,906
Generation/Education			202,153	710,937	167,179	1,080,269
Green Power Product			(18,039)	*		(18,039
Promotion			1,978		(*)	1,978
Labor			48,383	- 1		48,383
Admin. Non-labor			475		- 8	475
Interest Income			(160)		407.470	(160
Renewable Resources Summary			234,790	710,937	167,179	1,112,906
Research & Development	293,866	45,971	24,372	228,154	87,311	339,837
1.0001.00010000000000000000000000000000			15,363	228,154	87,311	330,828
Promotion			1,050	17.1		1,050 7,838
Labor Admin, Non-labor			7,838 158			158
Interest Income			(37)		- 1	(37
Research & Development Summary			24,372	228.154	87.311	339,83
Low Income	3,213,963	226,445	3,108,852	331,556	•	3,440,408
Bill Assistance			2,636,906	7 1	4.7	2,636,906
Free Weatherization			186,444	331,556	18	518,000
Elec Wx Incentives			8,440	4	- 6	8,440
Fuel Switch Analyses			4,300	14	1.0	4,300
Energy Share			239,000	2.1	- 2	239,000
Promotion			2,397		-	2,39
Labor			33,055	2.1		33,05
Admin. Non-labor			1,603	9 1		1,60
Interest Income			(404)	16		(404
Allocated from 2009 Mkt Trans to Low Income (c)	<u> </u>		(2.889)	331,556	4.	(2,889
Large Customer	2,769,145	575		359,575	20,027	2,769,720
Large Customer Self-Directed Energy Reduction	2,709,145	3/3	2,390,118	287,714	20,027	2,765,720
Self-Directed to Low Income			102,184	59,995	1.0	162,180
Labor			12,058			12,058
Admin. Non-labor			4	7.	(4)	
Interest Income			(348)	5. [(34)
NWE Reallocate to Energy Share (e)				2.1	6,008	6,00
NWE Reallocate to Free Weatherization (e)					14,019	14,01
Reallocate LC Funds from 2012 to 2013 ^(d)				11,866	1.5	11,86
Reallocate LC Funds from 2011 to 2012 (b)			(1,983)		•	(1,98
Large Customer Summary		-	2,390,118	359,575	20,027	2,769,72
Unallocated	1		J. Jett 1		•	
Totals	9,372,359	0	7,103,020	1,994,822	274,517	9,372,359
			.,,	-,,		-,-,-,-,-

⁽a) Allocations have been adjusted between Market Transformation and Local Conservation; and, between Research and Development and Renewable Generation consistent with past practice.

⁽b) The 2012 Large Customer Admin Costs of \$12,058 less the interest income of \$348 exceeded the amount of unclaimed 2012 Large Customer funds of \$9,152. NWE has committed unclaimed 2011 Large Customer funds in the amount of \$1,983 and reallocated \$288 from the 2012 Local Conservation and \$287 from the Renewables categories to cover the \$2,558 deficit.

⁽e) The 2009 Distribution Efficiency Initiative required \$2,889 to complete than anticipated. The remaining funds were reallocated to 2012 Low Income activities.

⁽a) The 2013 Large Customer Admin Costs of \$14,399 less the interest income of \$392 exceeded the amount of unclaimed 2013 Large Customer funds of \$2.081. NWE has committed unclaimed 2012 Large Customer funds in the amount of \$11.866 to cover the deficit.



PROJECTS COMPLETED IN 2013 WITH 2012 FUNDS

	Projects Completed in 2013 with 2012 USB \$	d in 2013 wi	th 2012 USB \$
USB Category	aMW	MWH	MM
Local Conservation	0.059	515	0.108
Market Transformation		à	
Renewables	0.054	470	0.362
Research & Development	NA	NA	NA
Low Income	0.019	171	
Large Customer	NA	NA	NA
	0.132	1,156	0.511
Program Part	Program Participation Summary	y	ļu ļu
Conservation			
Residential Onsite Audits		1,075	homes
Residential Mail out Audits		1,600	
Business Appraisals		119	pusinesses
Business Partners/Irrigation			projects
Business Partners/Small Choice		ď	projects
Market Transformation			
Commercial Lighting		ų,	projects
NWE Building Operator Certification		4	people
Vendor Miser		•	vending machines
Motor Training		a.	people
Energy Star Builder Training			eldoed
Renewables			
Generation / Education		72	projects
Research & Development			
Renewable Energy Seminars/Workshops		1,519	attendees
Low-Income			
Bill Assistance		1	households
Free Weatherization		74	
Energy Share		1	households

TOTAL OF PROJECTS COMPLETED WITH 2013 FUNDS

Addendum to the 2012 Report - Appendix 3 Update of Savings and Resource Estimates

	Total Projects Completed with 2012 USB	empleted wit	h 2012 USB \$
USB Category	aMW	MWH	WW
Local Conservation	0.387	3,392	0.360
Market Transformation	0.165	1,442	0.314
Renewables	0.062	547	0.421
Research & Development	NA	NA	NA
Low Income	0.036	316	0.233
Large Customer	NA	NA	NA
	0.650	2,697	1.328
Progr. USB Category / Program Segment	Program Participation Summary	y Quantity	Units
Conservation		,	
Residential Onsite Audits		2,935	homes
Residential Mail out Audits		3,548	
Business Appraisals		368	businesses
Business Partners/Irrigation		54	projects
Business Partners/Small Choice		20	projects
Market Transformation			
Commercial Lighting		13	projects
NWE Building Operator Certification		20	people
Vendor Miser		1	vending machines
Motor Training		101	people
Energy Star Builder Training		39	eldoed
Renewables			
Generation / Education		88	projects
Research & Development			
Renewable Energy Seminars/Workshops	sdo	1,609	attendees
Low-Income			
Bill Assistance		13,765	households
Free Weatherization		518	homes
Frierry Share		1.139	households



NorthWestern Energy Plus

NorthWestern Energy Universal System Benefits Activities 2013 Annual Report

ADDENDUM 2011 REPORT

ADDENDUM to the 2011 Report



The 2011 NorthWestern Energy USBC revenues totaled \$9,367,205. Of this \$6,687,730 was spent on projects completed in 2011, \$2,208,649 was spent on projects completed in 2012, and \$340,003 was spent on projects completed in 2013, leaving a balance of \$130,825 of projects to complete in 2014.

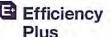
The projects associated with \$340,003 of 2011 USB funds were completed in 2013. The results are included in Appendix 2 of this addendum.

Included in the 2013 expenditures, NorthWestern Energy reallocated \$34,568 of unspent Large Customer 2011 funds to 2013 Low Income activities. An additional \$7,496 unclaimed Large Customer 2011 funds was identified during 2013. These funds have been reallocated by NorthWestern Energy with \$2,249 directed to Energy Share and \$5,247 directed to the Free Weatherization program. The reallocation of unspent Large Customer funds to a Low Income activity is consistent with historic allocation of such funds.

NorthWestern Energy requested and was granted extensions from the Department of Revenue as allowed per ARM 49.29.111 for a research and development project totaling \$123,329 for completion in 2014.

Updated results are provided in the 2011 Addendum in Appendices 2 and 3 (p. 2011-2 and p. 2011-3).





	Revenue A	llocation	Georgie Ind.	Same of the state of the same	law restrictions	Contracted -	Allocation &
	per Order 6679e	Reallocation (a)	Spent in 2011	Spent in 2012	Spent in 2013	Complete 2014 (b)	Expenses
Local Conservation	1,115,130	367,965	1,083,095	400,000		32.14	1,483,095
E+ Residential Audit/Sm. Comm Audit			878,135	400,000		1.11	1,278,135
E+ Business Partners / Irrigation Projects			121,103	1.0	10		121,103
Promotion			49,010	4	2		49,010
Labor			30,596	-	9.0	9	30,596
Admin, Non-labor			4,677	4		•	4,677
Interest Income			(426)	14.11	- L	4 1	(426
Local Conservation Summary	1	7	1,083,095	400,000			1,483,095
Market Transformation	712,071	(367,965)	336,268	7,839		•	344,107
E+ Commercial Lighting			167,173			47.1	167,173
Motor Management Training			9,838	19		- ·	9,838
Energy Star Homes			39,328	A-9.74			39,328
Building Operator Certification			28,821	6,727		1.0	35,548
Commercial Industrial Training & Conference			38,945	1.112		(4)	40,057
Promotion			33,355			, 2 , ,	33,355
Labor			18,381	* 1		141	18,381
Admin. Non-labor			699	1.	4.1		699
Interest Income			(272)	4.1			(272
Market Transformation Summary			336,268	7,839	-		344,107
Renewable Resources	1,275,320	(31,652)	97,328	979,240	167,101		1,243,669
Generation/Education			58,985	979,240	167,101	× 1	1,205,326
Green Power Product			(11,935)			- 1	(11,935
Promotion			4,314	4		140	4,314
Labor			46,000				46,000
Admin. Non-labor			451	19	4		451
Interest Income			(487)			7.1	(487
Renewable Resources Summary			97,328	979,240	167,101		1,243,669
Research & Development	294,543	31,652	12,381	52,151	138,334	123,329	326,196
R&D/ Infrastructure			4,550	52,151	138,334	123,329	318,364
Promotion			808		÷.		808
Labor			7,039	1.0	4	12.1	7,039
Admin. Non-labor			96	3 1	19.	191	96
Interest Income			(113)				(113
Research & Development Summary	1		12,381	52,151	138,334	123,329	326,196
Low Income	3,221,373	0	3,042,426	178,947	- 0.5 V		3,221,373
Bill Assistance	1	1.0	2,927,723			-	2,927,723
Free Weatherization			267,909	178,947	19		446,857
Elec Wx Incentives			26,638	19	-		26,638
Fuel Switch Analyses			2,000	4	á.		2,000
Energy Share			101,584		4	- 4	101,584
Allocated to Low Income			(323,215)				(323,215
Promotion			6,176			70.1	6,176
Labor			33,610	12	2		33,610
Admin, Non-labor			1,231	2		i i	1,231
Interest Income			(1,231)	4.7	5.		(1,231
Low Income Summary			3,042,426	178,947			3,221,373
Large Customer	2,748,767	(0)	2,116,233	590,471	34,568	7,496	2,748,768
Self-Directed Energy Reduction			2,003,446	528,276		- 8 1	2,531,722
Self-Directed to Low Income			102,068	54,652	4		156,720
Labor			11,769	1.0		- 1	11,769
Admin. Non-labor				1.0	4	100	4.20
Interest Income			(1,050)		12	100	(1,050
NWE Reallocate to Energy Share(c)				5,560	4 (4)	2,249	7,809
NWE Reallocate to Free Weatherization(c)					4	5,247	5,247
NWE Reallocate to Low Income ^(c)					34,568	-	34,568
Reallocate LC Funds from 2011 to 2012 (d)				1,983			1,983
Large Customer Summary	Mr.		2,116,233	590,471	34,568	7,496	2,748,768
Unallocated		4 1				•	
Totals	9,367,205	0	6,687,730	2,208,649	340,003	130,825	9,367,206
			0.007.130	Z.ZUO.U43			

⁽a) Allocations have been adjusted between Market Transformation and Local Conservation; and, between Research and Development and Renewable Generation consistent with past practice.

⁽b) 2011 funds have been granted time extensions for completion in 2014 by the Department of Revenue. Unspent Large Customer funds are reallocated by NWE to Low Income per historic direction.

⁽e) The reallocation of unspent 2011 Large Customer funds to Low Income is consistent with past practice.

⁽d) The 2012 Large Customer Admin Costs of \$12,058 less the interest income of \$348 exceeded the amount of unclaimed 2012 Large Customer funds of \$9,152. NWE has committed unclaimed 2011 Large Customer funds in the amount of \$1,983 and reallocated \$288 from the 2012 Local Conservation and \$287 from the Renewables categories to cover the \$2,558 deficit.



PROJECTS COMPLETED IN 2013 WITH 2011 FUNDS

Energy Savings & Renewable Resource Estimates

<u> </u>	Projects Comp	Projects Completed in 2013 with 2011 USB	ith 2011 USB \$
USB Category	аММ	HMM	
Local Conservation			
Market Transformation	ı	•	1
Renewables	0.024	214	0.163
Research & Development	NA	ΑN	₹
Гом Іпсоте	•	•	•
Large Customer	NA	NA	NA
	0.024	214	0.163
Program P	Program Participation Summary	mary	
USB Category / Program Segment		Quantity	Units
Conservation			
Residential Onsite Audits		1	homes
Residential Mail out Audits		t	homes
Business Appraisals		1	businesses
Business Partners		•	projects
Market Transformation			
Commercial Lighting		,	projects
NWE Building Operator Certification		•	people
Vendor Miser		•	vending machines
Motor Training		•	eldoed
Energy Star Builder Training		1	beople
Renewables		#DIV/0i	
Generation / Education		26	projects
Research & Development			
Renewable Energy Seminars/Workshops		102	attendees
Low-Income			
Bill Assistance		1	households
Free Weatherization		•	homes
Energy Share	•	1	ponseholds

Addendum to the 2011 Report - Appendix 3 Update of Savings and Resource Estimates

TOTAL OF PROJECTS COMPLETED WITH 2011 FUNDS

ment Program Partit gram Segment udits Audits	MWH 2,766 1,601 NA 380 NA 5,503 E,503 436 436 436 436 436 436 436 436	1.2011 USB \$ MWW 0.587 0.259 0.576 NA 0.086 NA 1.508 Units
USB Category Local Conservation Market Transformation Renewables Research & Development Low Income Large Customer O Program Participation Wasidential Onsite Audits Business Partners Market Transformation	NA 380 NA 5,503 NA 4,215 1,275 436 436	NA NA Units
Local Conservation Market Transformation Renewables Research & Development Low Income Large Customer Large Customer DSB Category / Program Segment Conservation Residential Onsite Audits Residential Mail out Audits Business Partners Market Transformation	2,766 1,601 756 NA 380 NA 5,503 4,513 1,275 436	₹ ₹
Market Transformation Renewables Research & Development Low Income Large Customer Large Customer NA Program Participation Residential Onsite Audits Residential Mail out Audits Business Partners Market Transformation	1,601 NA 380 NA 5,503 Luantity 4,215 1,275 436	₹ ₹
Renewables Research & Development Low Income Large Customer Large Customer Program Participation USB Category / Program Segment Conservation Residential Mail out Audits Residential Mail out Audits Business Appraisals Business Partners Market Transformation	756 NA 380 NA 5,503 wantity 4,215 1,275 436	₹ ₹
Research & Development Low Income Large Customer Rose Customer Program Participation USB Category / Program Segment Conservation Residential Onsite Audits Residential Mall out Audits Business Appraisals Business Partners Market Transformation	NA 380 NA 5,503 (1,275 1,275 436	₹ ₹
Large Customer Large Customer Program Participation USB Category / Program Segment Conservation Residential Onsite Audits Residential Mail out Audits Business Appraisals Business Partners Market Transformation	380 NA 5,503 tuantity 4,215 1,275 436	₹
Large Customer Program Participation USB Category / Program Segment Conservation Residential Onsite Audits Residential and out Audits Business Appraisals Business Partners Market Transformation	5,503 1,503 1,275 1,275 436	₹
Program Participation USB Category / Program Segment Conservation Residential Onsite Audits Residential Mail out Audits Business Appraisals Business Partners Market Transformation	5,503 tuantity 4,215 1,275 436	
Program Participation USB Category / Program Segment Conservation Residential Onsite Audits Residential Mall out Audits Business Appraisals Business Partners Market Transformation	tuantity 4,215 1,275 436	Units homes
USB Category / Program Segment Conservation Residential Onsite Audits Residential Mall out Audits Business Appraisals Business Partners Market Transformation	115 175 136	Units homes
Conservation Residential Onsite Audits Residential Mail out Audits Business Appraisals Business Partners Market Transformation	115 175 136	homes
Residential Onsite Audits Residential Mail out Audits Business Appraisals Business Partners Market Transformation		homes
Residential Mail out Audits Business Appraisals Business Partners Market Transformation		
Business Appraisals Business Partners Market Transformation	436	homes
Business Partners Market Transformation		businesses
Market Transformation	15	projects
Commercial Lighting	13	projects
NWE Building Operator Certification	28	people
Vendor Miser	1	vending machines
Motor Training	107	people
Energy Star Builder Training	125	people
Renewables		
Generation / Education	131	projects
Research & Development Renewashle Francy Seminars/Morkshons	7	**************************************
		attellinees
Bil Accidence		:
DII Assistance	8FU,¢T	households
From Share		nomes



NorthWestern Energy Plus

NorthWestern Energy Universal System Benefits Activities 2013 Annual Report

ADDENDUM 2009 REPORT

ADDENDUM to the 2009 Report





The 2009 NorthWestern Energy USBC revenues totaled \$9,361,819. \$6,502,172 was spent on projects completed in 2009, \$2,130,902 on projects completed in 2010, \$644,648 in 2011, \$64,811 spent in 2012, and \$9,285 on a single project to complete in 2013.

Market Transformation

The project to which 2009 funds have been previously been committed was completed in 2013 for \$6,580 less than anticipated. These funds were reallocated to 2013 low income activities.

Updated results are provided in the 2009 Addendum in Appendices 2 and 3 (p. 2009-3 and p. 2009-4).



	Revenue A	llocation	estado esta elle	C 2 - C 4 - C 7 - C 7	1700 C 4 1 1			Allocation &
	per Order 6679e	Reallocation (a)	Spent in 2009	Spent in 2010	Spent in 2011	Spent in 2012	Spent in 2013	Expenses
Local Conservation	1,089,151	251,404	1,288,353	52,202	÷			1,340,55
E+ Residential Audil/Sm. Comm Audil			1,034,850	52,202			100	1,087,0
E+ Business Partners / Irrigation Projects			161,760			5.	6	161.7
NWE Promotion			43,954				9	43,9
NWE Labor			36,680		-	- 1	5	36,6
NWE Admin. Non-labor			11,786	•	*	• 1	7.5	11.7
USB Interest & Svc Chg			(676)	1	-			(6
ocal Conservation Summary	1 2272	227.22.01	1,288,353	52,202	15.00		10.224.4	1,340,5
Market Transformation	695,482	(251,404)	189,522	168,289	14,474	52,509	19,285	444,07
E+ Commercial Lighting Motor Management Training			14,087	4				14,0
Energy Star Homes			41,724		£ 1		45	41,7
Building Operator Certification			57,496	2	0			57.4
Distribution Efficiency Initiative			4,200		7,011	45,900	- 3	57,1
Regional Market Transformation	1		29,527	118,320	7,432	3.720	19,285	158,9
DEQ Appliance Replacement Program			20,027	49,969	31			50.0
NWE Promotion			23,207	1		. 1	9	23,2
NWE Labor			18,542					18,5
NWE Admin. Non-labor			1,170					1,1
USB Interest & Svc Chg			(432)			4		(4
Reallocated to 2012 Low Income (c)			- 1			2.889		2.8
Market Transformation Summary			189,522	168,289	14,474	52,509	19,285	424.79
Renewable Resources	1,245,610	116,627	318,361	919,202	112,372	12,302		1,362,23
Generation/Education	1		275,361	919,202	112,372	12,302	- 7	1,319,2
Green Power Product Offering			(17,982)	10.00			1.61	(17,9
NWE Promotion			11,143	1.0		2		11,1
NWE Labor			49,311	1.4			· ·	49,3
NWE Admin. Non-labor			1,300	•				1,3
USB Interest & Svc Chg Renewable Resources Summary	-		(774)	919.202	112,372	12,302	- 3.1	1,362.2
Research & Development	287,681	(116,627)	23,704	147,350		12,002		171,05
R&D/ Infrastructure	207,001	(110,021)	16,000	147,350		- 1		163,3
NWE Promotion			2,296	147,330				2,2
NWE Labor			5,286			2		5.2
NWE Admin. Non-labor			300					3
USB Interest & Svc Chg			(179)					(1)
Research & Development Summary	1		23,704	147,350				171,0
Low Income	3,146,325		2,447,608	233,605	465,114			3,146,32
Bill Assistance	T. T.		2,137,133				201	2,137,1
Free Weatherization				233,605	31,017		1.90	264,6
Elec Wx Incentives			12,985	10.0	•	9	3	12,9
Fuel Switch Analyses			400		-	3.	13.	4
Energy Share			239,000			31	1.91	239,0
Appliance Replacement Program			41.9		434,097	-	7	434.0
NWE Promotion			15,723	1.0	-	-	1.4	15,7
NWE Labor			40,588		1		1	40,5
NWE Admin. Non-labor			3.733	•	*		1.5	3,7
USB Interest & Svc Chg ow Income Summary	4		2,447,608	233,605	465.114	•		3,146,3
arge Customer	2,897,568		2,234,625	610,255	52,688	10 11	4.1	2,897,56
Self-Directed Energy Reduction	2,007,000		2,166,301	504.715	JE,000	- 1	13.7	2,671,0
Self-Directed to Low Income			58,650	71,205	1			129,8
USB Interest & Svc Chq			(1,799)	71,200			311	(1.7
-NWE Labor			11,473	5.1	1			11,4
-NWE Admin, Non-labor			11,473			5	4	13.5
-NWE Reallocate to Low-Income (d)				34,335	52,688		3	34,3
arge Customer Summary			2,234,625	610,255	52,688	- 971		2,844.8
Unallocated		5.4			-			
Totals	9,361,818		6,502,172	2,130,902	644,648	64,811	19,285	9,361,81

⁽a) Allocations have been adjusted between Market Transformation and Local Conservation; and, between Research and Development and Renewable Generation consistent with past

practices.
(b) 2009 funds were granted time extensions for completion in 2013 by the Department of Revenue.
(c) The 2009 Distribution Efficiency Initiative required \$2,889 to complete than anticipated. The remaining funds were reallocated to 2012 Low Income activities
(d) The reallocation of unspent 2009 Large Customer funds to Low Income is consistent with past practice.



PROJECTS COMPLETED IN 2013 WITH 2009 FUNDS

	Projects Completed in 2013 with 2009 USB	d in 2013 w	ith 2009 USB \$
USB Category	aMW	MWH	MM
Local Conservation	ı	1	
Market Transformation	0.0021	18	1
Renewables	•		
Research & Development	NA	A Z	AN
Low Income			
-arge Customer	NA	NA	NA
	0.0021	18	•
Program P	Program Participation Summary		
USB Category / Program Segment		Quantity	Onits
Conservation Residential Oneite Audite			bomod
Residential Mail out Audits		1	homes
Business Appraisals			businesses
Business Partners		·	projects
Market Transformation			
Cold Climate Duct-less Heat Pump		9	projects
Commercial Lighting		ŗ	projects
NWE Building Operator Certification		r)	people
Vendor Miser		1	vending machines
Motor Training			people
Energy Star Builder Training		#DIV/0!	people
Renewables			
Generation / Education		1	projects
Research & Development			
Renewable Energy Seminars/Workshops		i	attendees
Low-Income			
Bill Assistance		ı	households
Free Weatherization		1	homes
Appliance Replacement		40	nuits
Energy Share		i	households

Resource Estimates

Addendum to the 2009 Report - Appendix 3 Update of Savings and

TOTAL OF PROJECTS COMPLETED WITH 2009 FUNDS

	Total Projects Completed with 2009 USB \$	ompleted with	h 2009 USB \$
USB Category	aMW	MWH	WM
Local Conservation	0.247	2,162	0.522
Market Transformation	0.414	3,631	
Renewables	0.093	814	0.622
Research & Development	NA	NA	NA
Low Income	0.050	434	30
Large Customer	NA	NA	NA
	0.804	7,041	1.144
Program Part USB Category / Program Segment	Program Participation Summary	ary Quantity	ni Siu
Conservation			
Residential Onsite Audits		3,257	homes
Residential Mail out Audits		2,287	homes
Business Appraisals		261	businesses
Business Partners		12	projects
Market Transformation			
Cold Climate Duct-less Heat Pump		9	projects
Commercial Lighting		4	projects
NWE Building Operator Certification		53	people
Vendor Miser		108	vending machines
Motor Training			people
Energy Star Builder Training		#DIV/0i	people
Renewables			
Generation / Education		129	projects
Research & Development			
Renewable Energy Seminars/Workshops		464	attendees
Low-Income			
Bill Assistance		12,772	households
Free Weatherization		771	homes
Appliance Replacement		130	units
Č		-10	The state of the s

400 North Fourth Street Bismarck, ND 58501 (701) 222-7900

February 28, 2014

Mr. Russ Trasky Montana Department of Revenue Sam W. Mitchell Building 125 N. Roberts, 3rd Floor Helena, MT 59604-5805

RE: Montana-Dakota Utilities Co. 2013 Electric USB Report

Montana-Dakota Utilities Co., a Division of MDU Resources Group, Inc. herewith submits its Annual Report regarding Universal System Benefit Programs (USBP) pursuant to MCA § 69.8.402 (8) as part of the Electric Utility Industry Restructuring Law.

In accordance with 69-8-402 (MCA) Montana-Dakota, hereby submits the funds collected in 2013 that exceeded the credits for internal programs and large customer credits of \$136,952.93 described in the attached report.

Please acknowledge receipt by stamping or initialing the duplicated copy of this letter attached hereto and returning the same in the enclosed, self-addressed, stamped envelope.

Sincerely,

Tamie A. Aberle

Directory of Regulatory Affairs

Cc: Montana Public Service Commission Montana Consumer Counsel John Alke

Montana-Dakota Utilities Co. Universal System Benefits Program 2013 Annual Report

The total dollars collected under the Universal System Benefit Charges (USBC) approved by the Montana Public Service Commission (Commission) during the period January 1, 2013 through December 31, 2013 was \$1,018,698.26. The large customer group, defined as customers with monthly electric billing demands of 1,000 kW or higher, accounted for \$281,378.59 of the total amount collected.

The following USBP expenditures were made in calendar year 2013 in accordance with programs approved by the Commission:

Low-Income Discount	\$261,889.23
Low-Income Weatherization	152,000.00
Low-Income Energy Audits	10,000.00
Energy Share Endowment & Admin	35,000.00
Low-Income Furnace Safety	50,000.00
Low-Income Bill Assistance	90,000.00
Conservation Programs	12,771.26
Total Montana-Dakota Programs	\$611,660.49

Following is a description of each program:

Montana-Dakota offers a low-income discount to all customers that have qualified for Low-Income Energy Assistance (LIEAP). The discount remains in place on a calendar basis and qualifying customer's accounts are updated annually upon the start of the LIEAP qualification process the following heating season. Beginning with the 2008-2009 LIEAP season (first LIEAP payments were received November 18, 2008) customers qualifying for LIEAP also qualified for a discount on their electric bill based on a new discount structure filed as part of the Stipulation in Docket No. D2006.1.2 and approved by the Commission on

August 20, 2008. Three levels of discount are available under this discount rate structure; 30% discount for customers at 0-60% of the federal poverty level, 25% discount for customers at 61-90% of the federal poverty level and a 20% discount for customers at 91% to the ceiling of the federal poverty percentage of income as established by the Department of Health and Human Services in determining LIEAP benefits.

The income data used to administer the discount is received from the State Department of Health and Human Services at the time a customer qualifies for LIEAP. When combined with a LIEAP benefit, the bill discount serves to mitigate the higher percentage of disposable income necessary to pay utility bills that this group of customers pays in comparison to other customers. Following are statistics regarding the distribution of the electric discounts among the various discount levels based the percentage of poverty for calendar year 2013. On average, 2,188 customers received benefit of the discounts with the months or number of bills discounted for each customer dependent upon the time LIEAP benefits were first received on their behalf.

Low Income Discounts January 1, 2013- December 31, 2013

% of Federal Poverty/Age	Discount	Customers	Average Discount/Bill
0-60%	30%	600	\$(24.45)
61-90%	25%	642	(18.37)
91%-ceiling %	20%	946	(16.17)

The other low-income related programs include weatherization, energy audits, bill assistance and a furnace/water heater repair program. These programs provide assistance to low income customers located in Montana-Dakota's service territory. The bill assistance and furnace/water heater programs are administered by Energy Share of Montana in accordance with their established guidelines to provide assistance to qualifying low-income customers. In 2013, eighty households received bill assistance at an average of \$308 per household.

The furnace safety program recognizes the problem that arises when a low-income customer is faced with a costly repair bill or in some cases the cost of replacing space or water heating equipment. Forty-six households were assisted through this program in 2013. The Weatherization and Energy Audit Programs are administered by Action for Eastern Montana in accordance with guidelines established by the State Department of Health & Human Services and the Department of Energy and assist low-income customers with conservation measures that result in energy savings. Weatherization services were provided to thirty-six households utilizing USB funds in 2013 at an average cost of \$1,538 per household.

The Energy Share endowment will provide for the long-term needs of the low-income customers of Montana by providing a stable funding source for energy assistance dollars and is a cost effective program that will benefit Montana-Dakota's customers. Customer education consists of outreach required to better inform customers of the available assistance programs noted above and the Federal LIEAP program. Bill inserts, web site promotion and advertising done in conjunction with Energy Share of Montana were tools utilized in 2013. Montana-Dakota has developed a package of bill inserts, posters and direct mail pieces to assist with educating customers regarding assistance available under the programs.

In addition to the low-income related conservation programs, funds were also made available for all residential and commercial customers for conservation measures. The cost effectiveness of the conservation program offerings was determined based on the cost/benefit analyses provided in the Company's Integrated Resource Plan filed in Docket No. N2011.8.70. In 2013 four customers were issued a rebate under the Commercial Lighting program for installing qualifying lighting system retrofits for fluorescent T8 or T5 lamps, electronic ballast compact lamps or exit signs equating to annual energy savings

of 142,331 Kwh. Seven rebates were also provided for replacement of cooling equipment resulting in annual energy savings of approximately 2,200 Kwh.

As noted above, a total of \$281,378.59 was collected from the Large Customer Group. In accordance with 69-8-402 (MCA) the Large Customer Group has the right to self-direct funds collected through the USBC. Funds totaling \$270,084.84 will be refunded to the Large Customer group.

In accordance with 69-8-402 (MCA) Montana-Dakota, hereby submits the unexpended balance of \$136,952.93 to the Department of Revenue. The determination of this amount is summarized below:

Total USB Funds Collected	\$1,018,698.26
Less: Program Expenditures	
Low-Income Discount	261,889.23
Low-Income Weatherization	152,000.00
Low-Income Energy Audits	10,000.00
Energy Share Endowment & Admin	35,000.00
Low-Income Furnace Safety	50,000.00
Low-Income Bill Assistance	90,000.00
Conservation Programs	12,771.26
Total Montana-Dakota Programs	\$611,660.49
Less Large Customer Self-Directed Funds	270,084.84
Amount to Remit to Department of Revenue	\$136,952.93



MONTANA ELECTRIC COOPERATIVES' ASSOCIATION

2013 DRAFT YEAR-END MECA USBP POOL REPORT

SUMMARY

Through December 31, 2013

Total Minimum Pool Overall USBP Spending Requirement @ 2.4% of 1995 Electricity Sales Revenue	\$ 3,724,709.68
Total Minimum Pool Low-Income USBP Spending Requirement @ 17 % of 2.4% of 1995 Electricity Sales Revenue	\$ 633,200.65
Total Actual 2013 USBP Overall Expenditures as a % of Base-Year Revenues	7.60%
Total Actual 2013 USBP <u>Low-Income</u> Expenditures as a % of 2.4 % Minimum	41.24%
Total USBP \$\$ Surplus Above Minimum Overall USBP spending requirement	\$ 8,066,382.50
Total Low Income \$\$ Surplus Above Minimum Low-income USBP Spending Requirement	\$ 903,029.00

Cooperative	1995 Electricity			Energy		w Income USBP	Renewable Resource			Research	Market	
	R	Revenue Sales	(Conservation	Exp	penditures/credits		Projects/Apps	& 1	Development	Transformation	Total ALL
Beartooth	\$	2,947,731.00	\$	-	\$	7,238.64	\$	-	\$	-		\$ 7,238.64
Big Flat	\$	3,090,220.00	\$	18,089.31	\$	8,413.39	\$	-	\$	-		\$ 26,502.70
Fall River	\$	2,288,300.00	\$	126,820.90	\$	11,169.92	\$	-	\$	-		\$ 137,990.82
Fergus	\$	5,359,940.00	\$	239,408.06	\$	22,000.00	\$	-	\$	-		\$ 261,408.06
Flathead	\$	50,214,236.00	\$	4,676,033.00	\$	847,728.00	\$	1,624,278.00	\$	42,761.00		\$ 7,190,800.00
Glacier	\$	9,230,882.00	\$	420,443.00	\$	38,936.00	\$	98,205.00	\$	-		\$ 557,584.00
Goldenwest	\$	525,154.56	\$	11,265.76	\$	2,261.15	\$	-	\$	-		\$ 13,526.91
Hill County	\$	3,860,963.00	\$	931.81	\$	16,000.00	\$	-	\$	-		\$ 16,931.81
Lincoln	\$	5,449,237.00	\$	272,033.14	\$	52,336.86	\$	19,385.53	\$	-		\$ 343,755.53
LYREA	\$	4,714,641.00	\$	125,934.00	\$	19,235.00	\$	-	\$	-		\$ 145,169.00
Marias River	\$	3,675,396.00	\$	391,266.76	\$	15,000.00	\$	-	\$	-		\$ 406,266.76
McCone	\$	4,538,237.00	\$	31,318.95	\$	11,330.93	\$	-	\$	-		\$ 42,649.88
Mid-Yellowstone	\$	1,596,165.00	\$	9,858.81	\$	3,256.34	\$	-	\$	-		\$ 13,115.15
Missoula	\$	8,943,402.00	\$	580,714.00	\$	42,600.00	\$	132,542.00	\$	-		\$ 755,856.00
NorVal	\$	3,736,575.00	\$	13,230.20	\$	3,991.21	\$	-	\$	-		\$ 17,221.41
Northern Lights	\$	2,799,775.00	\$	100,154.70	\$	55,477.85	\$	10,575.34	\$	-		\$ 166,207.89
Park	\$	3,731,388.20	\$	9,416.43	\$	16,377.90	\$	1,931.98	\$	-		\$ 27,726.31
Ravalli	\$	6,341,387.00	\$	427,434.00	\$	44,265.00	\$	29,885.18	\$	-		\$ 501,584.18
Sheridan	\$	4,629,678.00	\$	29,983.00	\$	28,238.00	\$	528.00	\$	-		\$ 58,749.00
Southeast	\$	1,543,712.00	\$	4,484.37	\$	37,185.11	\$	1,050.61	\$	-		\$ 42,720.09
Sun River	\$	5,252,060.00	\$	34,568.71	\$	87,006.92	\$	-	\$	-		\$ 121,575.63
Tongue River	\$	4,796,392.02	\$	-	\$	3,000.00	\$	-	\$	-		\$ 3,000.00
Vigilante	\$	6,711,438.91	\$	380,016.65	\$	29,725.43	\$	102,260.33	\$	1,930.00		\$ 513,932.41
Yellowstone Valley	\$	9,219,326.00	\$	269,635.00	\$	133,456.00	\$	16,489.00	\$	-		\$ 419,580.00
TOTAL		\$155,196,237	\$	8,173,040.56	\$	1,536,229.65	\$	2,037,130.97	\$	44,691.00		\$ 11,791,092.18

	Item #1	Item #2	Item #3	Item #4	Item #5	Item #6	Item #7	Item #8	Item #9	Item #10
Beartooth										
Big Flat		\$ 13,239.48			\$ 4,243.49					
Fall River	\$ 1,510.00	\$ 3,409.80								
Fergus										
Flathead	\$ 49,198.00	\$376,839.00	\$409,337.00	\$ 51,900.00	\$152,707.00		\$ 78,000.00		\$ 18,950.00	
Glacier		\$ 1,550.00	\$ 12,055.00					\$ 2,899.00		
Goldenwest		\$ 5,467.50								
Hill County	\$ 492.38						\$ 439.43			
Lincoln	\$ 2,098.13	\$ 4,883.90		\$ 20,480.46			\$ 41,512.30		\$ 10,317.34	
LYREA		\$ 3,400.00								
MariasRiver			\$ 7,709.94				\$ 155,921.58			
McCone		\$ 17,533.16			\$ 2,059.48		\$ 2,350.00			
Mid-Yellowstone					\$ 2,658.98					
Missoula		\$ 297.00								
NorVal		\$ 2,700.00			\$ 3,674.00					
Northern Lights										
Park	\$ 3,115.48	\$ 250.00			\$ 4,116.15					\$ 1,684.80
Ravalli	\$ 16,231.00	\$ 972.00			\$ 25,506.00	\$ 13,289.00			\$108,496.00	\$ 4,638.00
Sheridan	\$ 1,598.00	\$ 11,385.00			\$ 5,000.00					\$ 8,000.00
Southeast	\$ 1,804.03	\$ 2,285.98								
SunRiver	\$ 10,942.93	\$ 5,482.19			\$ 14,041.99					
TongueRiver										
Vigilante		\$ 170.00			\$ 12,220.65					
YVEC	\$ 10,588.00	\$ 11,426.00			\$ 3,023.00	\$ 18,450.00	\$ 7,864.00			
TOTAL	\$ 97,577.95	\$461,291.01	\$429,101.94	\$ 72,380.46	\$ 229,250.74	\$ 31,739.00	\$ 286,087.31	\$ 2,899.00	\$ 137,763.34	\$ 14,322.80

- **1**=Energy Audits
- 2=Water Heater Programs & Energy Efficient Appliance Incentives
- **3**=Grants or loans for lighting efficiency conversions
- **4**=Grants for motor efficiency conversions
- **5**=Expenses for consumer conservation education

- **6**=Expenses for demand side management programs
- 7=Grants or low-interest loans for ground-source heat pumps used for energy efficiency savings
- **8**= Irrigation Conservation Audits
- 9=Programs such as Super Good Cents, Energy Star, Vending Miser
- 10=Design/construction assistance for energy-efficient construction

	Item #11	Item #12	Item #13	Item #14	Item #15	Item #16	1	Item #17	Item #18	1	tem #18a	Item #18b	Item #18c	I	tem #19
Beartooth															
Big Flat			\$ 606.34												
Fall River							\$	79,370.51	\$ 31,427.00	\$	11,103.59				
Fergus					\$ 1,718.80		\$	237,689.26							
Flathead				\$ 87,166.00		\$ 639,638.00	\$	3,536,814.00	\$ 868,958.00				\$(1,593,474.00)		
Glacier							\$	403,939.00							
Goldenwest							\$	5,798.26							
Hill County															
Lincoln							\$	182,719.97	\$ 9,148.69					\$	872.35
LYREA							\$	106,796.00	\$ 15,738.00						
MariasRiver				\$ 227,635.24											
McCone							\$	9,376.31							
Mid-Yellowstone			\$ 462.38		\$ 6,609.60		\$	127.85							
Missoula							\$	580,417.00							
NorVal			\$ 6,856.20												
Northern Lights							\$	100,154.70							
Park									\$ 250.00						
Ravalli							\$	258,302.00							
Sheridan			\$ 4,000.00												
Southeast									\$ 394.36						
SunRiver			\$ 4,101.60												
TongueRiver															
Vigilante							\$	250,714.00						\$	116,912.00
YVEC			\$ 2,271.00	\$ 124,653.00			\$	91,360.00							*
TOTAL	\$ -		\$ 18,297.52		\$ 8,328.40	\$ 639,638.00	\$	5,843,578.86	\$ 925,916.05	\$	11,103.59	\$ -	\$(1,593,474.00)	\$	117,784.35

- 11= Design/implementation assistance for retrofits of existing loads
- **12**= Waste heat generation expenses
- 13=Street lighting security lighting upgrades for efficiency
- **14**=Incremental cost of distribution efficiency expenditures attributable to increases in energy efficiency above acceptable minimum industry standards documented & verified by electrical engineer
- **15**= Peak-shaving devices applied in customer facilities to reduce peak demands excluding interruptible service or payment for curtailment rates
- **16**= Large customer conservation investments made pursuant to 69-8-101 (2)(b)

17= Conservation investments made through

power purchases pursuant to 69-8-402(2)(b)

18=Other -- Prog. admin.(Flathead Elec., Lincoln Elec., Southeast Elec.), Elec. Heat & Service u Reporting time (Park), Energy Efficiency measures in office building (Mid-Yellowstone Elec.)

18a=Compact Flourescent Light Bulb Distribution Campaign

18b=Power supplier reimbursements/Rebates for energy efficiency measures & renewables

18c=(Flathead Elec.) Power Supplier Reimbursements/Rebates for Energy Efficiency

19=Irrigation Conservation Measures

TOTAL

\$ -
\$ 18,089.31
\$ 126,820.90
\$ 239,408.06
\$ 4,676,033.00
\$ 420,443.00
\$ 11,265.76
\$ 931.81
\$ 272,033.14
\$ 125,934.00
\$ 391,266.76
\$ 31,318.95
\$ 9,858.81
\$ 580,714.00
\$ 13,230.20
\$ 100,154.70
\$ 9,416.43
\$ 427,434.00
\$ 29,983.00
\$ 4,484.37
\$ 34,568.71
\$ -
\$ 380,016.65
\$ 269,635.00
\$ 8,173,040.56

ıpgrades (LYREA), Commerical Lighting - Retro fit (Fall River)

	Item #1	Item #2	Item #3	Item #4	I	tem #5	Item #6	1	Item #7	<i>Item #8</i>	Item #9	Item #10	1	tem #11
Beartooth													\$	7,238.64
Big Flat	\$ 6,000.00	\$ 200.00		\$ 2,063.39										
Fall River							\$ 9,400.69							
Fergus	\$ 22,000.00													
Flathead	\$ 240,574.00	\$ 96,625.00					\$ 199,890.00							
Glacier	\$ 1,500.00	\$ 6,000.00	\$ 16,613.00											
Goldenwest														
Hill County		\$ 16,000.00												
Lincoln		\$ 500.00					\$ 2,809.48						\$	39,219.73
LYREA		\$ 19,235.00												
MariasRiver		\$ 15,000.00												
McCone		\$ 11,330.93												
Mid-Yellowstone	\$ 275.69	\$ 2,205.00												
Missoula		\$ 15,000.00											\$	9,073.00
NorVal														
Northern Lights													\$	5,711.54
Park	\$ 1,621.07	\$ 2,000.00					\$ 5,075.00						\$	7,681.83
Ravalli	\$ 421.00	\$ 10,000.00			\$	7,980.00								
Sheridan	\$ 998.00	\$ 12,000.00												
Southeast	\$ 440.34	\$ 6,893.00					\$ 21,031.64							
SunRiver								\$	31,602.61					
TongueRiver		\$ 3,000.00												
Vigilante	\$ 2,945.43	\$ 1,500.00					\$ 11,275.00							
YVEC		\$ 23,000.00												
TOTAL	\$ 276,775.53	\$ 240,488.93	\$ 16,613.00	\$ 2,063.39	\$	7,980.00	\$ 249,481.81	\$	31,602.61	\$ -	\$ -	\$ -	\$	68,924.74

- 1=Outreach for LIEAP enrollment
- **2**= Energy Share or similar contributions
- **3**=Funds contributed to endowments that qualify for low-income USBP purposes
- **4**=Safety/repairs related to low-income energy issues
- **5**= Energy-efficient equipment/technologies that help low-income households meet the cost of home energy
- **6**=Heating and energy crisis benefits including payments toward recipient household's energy costs

- 7= Payment toward recipient household weatherization costs
- **8**= Purchase and delivery of fuels used by recipient households for home energy
- **9**= Purchase, delivery, and installation of weatherization materials
- **10**=Purchase and delivery of blankets, space heating devices, equipment and other tangible items that are provided to help low-income households meet the cost of home energy
- 11=Discounted utility and bulk fuel prices for recipient households

	Iter	m #12	Item #13	1	Item #14	It	em #15	I	tem #16	Item #17	Item #18	Ì	Item #19	TOTAL	ı
Beartooth														\$	7,238.64
Big Flat			\$ 150.00											\$	8,413.39
Fall River			\$ 1,769.23											\$	11,169.92
Fergus														\$	22,000.00
Flathead			\$ 120,603.00							\$ 113,173.00	\$ 76,354.00	\$	509.00	\$	847,728.00
Glacier										\$ 14,823.00				\$	38,936.00
Goldenwest	\$	2,261.15												\$	2,261.15
Hill County														\$	16,000.00
Lincoln			\$ 685.05							\$ 9,122.60				\$	52,336.86
LYREA														\$	19,235.00
MariasRiver														\$	15,000.00
McCone														\$	11,330.93
Mid-Yellowstone			\$ 775.65											\$	3,256.34
Missoula										\$ 18,527.00				\$	42,600.00
NorVal			\$ 3,991.21											\$	3,991.21
Northern Lights										\$ 49,766.31				\$	55,477.85
Park														\$	16,377.90
Ravalli				\$	13,108.00					\$ 12,756.00				\$	44,265.00
Sheridan						\$	6,240.00	\$	9,000.00					\$	28,238.00
Southeast			\$ 8,820.13											\$	37,185.11
SunRiver	\$	53,553.28		\$	1,851.03									\$	87,006.92
TongueRiver														\$	3,000.00
Vigilante		·								\$ 14,005.00				\$	29,725.43
YVEC		·	\$ 110,456.00											\$	133,456.00
TOTAL	\$	55,814.43	\$ 247,250.27	\$	14,959.03	\$	6,240.00	\$	9,000.00	\$ 232,172.91	\$ 76,354.00	\$	509.00	\$	1,536,229.65

12=Partial or full waivers of utility and other income home energy connection and reconnection fees, application fees, and late payment charges

13=Partial or full forgiveness of home energy bill arrearages

14=Discounts or reductions in the costs of home heating and weatherization materials

15=Services of paid staff donated by their employer to deliver fuel and other tangible items that help low-income households meet the cost of home energy

16=Purchase, delivery, and installation of energy efficient equipment/technologies that help low-income households meet the cost of home energy

17= Low-income energy assistance investments made through power purchases pursuant to 69-8-402(2)(b)

18. Education for Low-Income

19= Other -- Admin., etc.; BPA Power (Flathead Electric.)

	Ì	Item #1	It	em #2	Ì	Item #3	1	Item #4	Item #5	Item #6	Item #7		TOTAL
Beartooth												\$	-
Big Flat												\$	-
Fall River												\$	-
Fergus												\$	-
Flathead										\$ 1,023,857.00	\$ 600,421.00	\$ 1	1,624,278.00
Glacier										\$ 98,205.00		\$	98,205.00
Goldenwest												\$	-
Hill County												\$	-
Lincoln										\$ 19,385.53		\$	19,385.53
LYREA												\$	-
MariasRiver												\$	-
McCone												\$	-
Mid-Yellowstone												\$	-
Missoula										\$ 125,928.00	\$ 6,614.00	\$	132,542.00
NorVal												\$	-
Northern Lights										\$ 10,575.34		\$	10,575.34
Park	\$	965.99					\$	965.99				\$	1,931.98
Ravalli	\$	2,779.18								\$ 27,106.00		\$	29,885.18
Sheridan			\$	528.00								\$	528.00
Southeast					\$	1,050.61						\$	1,050.61
SunRiver												\$	-
TongueRiver												\$	-
Vigilante										\$ 92,780.00	\$ 9,480.33	\$	102,260.33
YVEC	\$	879.00					\$	610.00		\$ 15,000.00		\$	16,489.00
TOTAL	\$	4,624.17	\$	528.00	\$	1,050.61	\$	1,575.99	\$ -	\$ 1,412,836.87	\$ 616,515.33	\$ 2	2,037,130.97

1=Photovoltaics conversion

2= Solar thermal applications

3= Geothermal projects

4=Wind power projects

5= Local micro hydro projects that are on streams outside protected areas as defined by the Northwest

Power Planning Council or state or federal law, or that are irrigation ditch projects

6=Renewable energy investments made through power purchases pursuant to 69-8-402(2)(b)

7=Other (Vigilante Electric=Alternate renewable energy purchases that ecced Vigilante's A.R.E. sales)

(Flathead Electric = Land fill gas to energy expenses)

(Missoula Electric = Renewable Energy Certificates)

Line Item Spending -Research and Development

	Itei	m #1	Item #2	<i>Item #3</i>	Item #4	TOTAL
Beartooth						
Big Flat						
Fall River						
Fergus						\$ -
Flathead	\$	42,761.00				\$ 42,761.00
Glacier						\$ -
Goldenwest						
Hill County						
Lincoln						\$ -
LYREA						
MariasRiver						
McCone						
Mid-Yellowstone						
Missoula						
NorVal						
Northern Lights						
Park						
Ravalli						
Sheridan						
Southeast						
SunRiver						
TongueRiver						
Vigilante	\$	1,930.00				\$ 1,930.00
YVEC						
TOTAL	\$	44,691.00	\$ -			\$ 44,691.00

Item # 1:

Vigilante Electric - NRECA Cooperative Research Network

Flathead Electric - Alternate supply research

Line Item Spending -Market Transformation

	Item #1	Item #2	Item #3	Item #4	TOTAL
Beartooth					
Big Flat					
Fall River					
Fergus					
Flathead					
Glacier					
Goldenwest					
Hill County					
Lincoln					
LYREA					
MariasRiver					
McCone					
Mid-Yellowstone					
Missoula					
Northern					
Northern Lights					
Park					
Ravalli					
Sheridan					
Southeast					
SunRiver					
TongueRiver					
Vigilante					
YVEC					
TOTAL					0